



Attention Authorized Tommy Gate Distributors:

Please review Tommy Gate's **NEW 2010 Quantity Discount Program**

Effective January 1, 2010 Tommy Gate Company will offer the following quantity discounts on all liftgates:

4 - 7 units	5%
8-11 units	6%
12-15 units	7%
16 + units	8%

The following parameters apply:

1. The usual 2% 10, Net 30 terms apply in addition to the quantity discount.
2. Quantities can be any combination of models.
3. The quantity discounts apply only to gates ordered together, not cumulative orders.
4. All model gates are included in the Quantity Discount Program.
5. Quantity discounts do not apply to repair parts, freight or warehouse fees.
6. The distributor will be extended our current credit arrangements with him.
7. Tommy Gate's usual credit practices apply.
8. Tommy Gate's normal return and restocking policies apply.

Municipal Discounts

1. All Tommy Gates sold to a municipality are eligible for a minimum 5% discount.
2. Tommy Gates sold to a municipality in quantities of 8 or more are eligible for the above outlined discounts instead of the 5%.
3. All of the above parameters also apply to municipal orders.
4. All necessary documentation, showing that the order is a government entity municipality, must be supplied in order to receive Quantity Discount.

*Tommy Gate Company reserves the right to modify or terminate the Quantity Discount program without obligation or prior notice and is the final arbiter for the program.